





"Giving to the church has been part of my life for as long as I can remember," says **Susan Marrier**. "As a child, when I was first given an allowance – the great sum of one dollar – I was expected to save 10¢ and put a dime in the Sunday school offering every week. Giving was never something I had to think about; tithing is simply something I've always done."

Singing in the Cherub Choir at age six, through Susan's 35 years as an organist and choir director, she remained involved in the church, coming to Canada in 1967 to be director of a large music program at St. Paul's United in Thunder Bay, ON. Susan and her husband, Larry, were aware of needs that extended further than the music could carry. They saw how the church changed lives through local ministry, and also through the work of the wider church.

Susan is now making plans through the legacy program of The United Church of Canada Foundation so she can continue to give long after her death. Continued support from generous individuals and church organizations across the country for the long-term work of the church through the Foundation made 2017 a great year.

We continue to be extremely grateful for the support the General Council has shown since the Foundation's inception, including the 2013 transfer of its long-term assets.



Nettie Hoffman's mother was a Methodist deaconess and her father was a Methodist before becoming a United Church minister. When her parents lived in Quebec's Eastern Townships during the depression, whenever someone was ill they would drive them to the hospital in Montreal, a long, challenging, journey. This is but one example of the generous, pious living that surrounded Nettie and shaped her.

Nettie believes that instead of practicing "ingrown Christianity," our sense of connection must extend to those beyond our immediate circles. Put simply, Nettie believes that if one's family already has enough, we must look further afield. Our giving focus is then freed to be directed towards others, both now and through our legacies.

Today, Nettie gives to the Church through life insurance. Nettie has also set up an endowed fund at the Foundation that will be activated by a gift through her will. Through Nettie's gifts, she reaches outward, touching lives across the country and around the world each and every day.

From grassroots-driven, locally responsive projects that assist children living in poverty; emboldening new seniors' ministries; to programs that enrich theological and congregational education, Nettie's gifts make a big difference.





Financially Speaking: The Year In Review

Sources of Donated Revenue



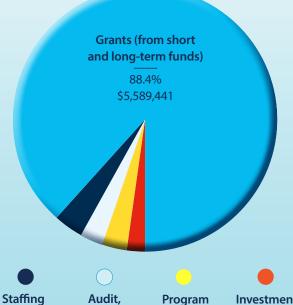


Investments		2017	2016
Investment income	\$	5,124	\$ 2,417,238
Change in fair market	\$	5,611,731	\$ 1,277,946
Value of investments*	Ś	5.616.855	\$ 3,695,184

^{*}Note: the change to Fiera's EFT Fund resulted in significant change in fair market value realized in 2017.

Expenditures

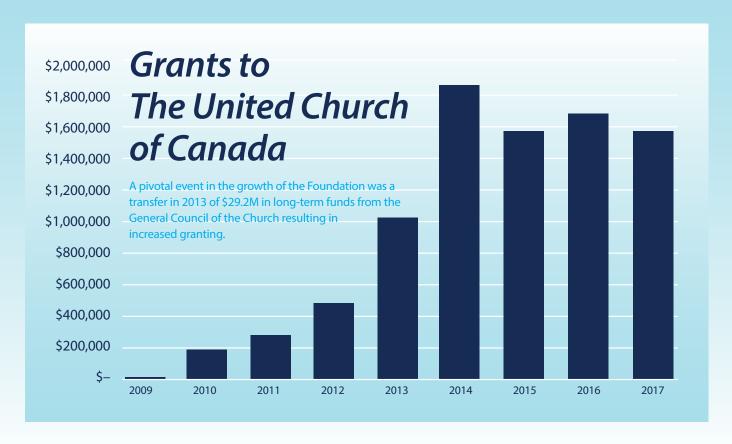
\$6,322,233



3.7% \$233,832

Audit, insurance, rent and other operating costs 2.8% \$175,951

Investment support fees 3.1% 2.0% \$125,314 \$197,695



The total grants made in 2017 were \$5,589,441, which was down slightly from the \$5,776,561 granted the year before.

\$5,589,441

\$2,969,148 of total grants came from short-term funds (\$3,069,069 in 2016). As per usual, most of these funds were designated to congregations, Church-related organizations and other registered charities.

The total
2017 fund
balance of
\$65,866,631
was made up of
\$27,664,714 in endowed
capital, \$36,208,026 in
externally restricted funds,
\$1,630,077 in internally
restricted funds, and
\$363,814 in operating
funds.

Reviewing over **150**

applications, the Joint

Grants Committee of the

United Church of Canada

awarded \$874,731 to 94

programs and scholarships

in 2017. These grants help

to invite more people

alternative ways

of providing

service.

into our church

and to seek

\$66,572,245

As at December 31, 2017, the Foundation held \$66,572,245 in assets within approximately 500 endowed and restricted funds. This was an increase of \$7,872,323 (11.8%) over 2016. In 2017,
total grants to
the General
Council's programs
and funds of \$1,618,554
(down from \$1,666,596.51
in 2016) included:
\$925,111 for Mission &
Service; \$641,911 to Church
programs and funds; and
\$51,532 for overseas
projects.

Direct Investing Program

As of December 31, 2017, there were 145 (up from 135 in 2016) congregations and churchaffiliated organizations with a total of \$53.6M (up from \$48.5M in 2016, a 9.5% increase) directly invested with Fiera Capital.

In early 2017, the fund in which the Foundation's assets are invested in at Fiera Capital changed from the Fiera Balanced Fund to Fiera's Balanced Endowment Foundation and Trust (EFT) Fund. The Balanced EFT Fund has a stricter ethical screening and the Foundation's Investment Committee and Board are pleased with this change. In 2017, Fiera's balanced funds were over 98% compliant with both the Foundation's and United Church's Socially Responsible Investment Policies.





Focusing on the Future Together
1866 340-8223 • fdn@united-church.ca
www.unitedchurchfoundation.ca

3250 Bloor Street West, Suite 200 Toronto, Ontario M8X 2Y4

The United Church of Canada Foundation provides service and support to all courts of the church and United Church related institutions and organizations. The Foundation facilitates gifts of stocks, mutual funds, etc., provides grants for innovative and unique programs and projects run by United Church-related organizations and facilitates the long-term support of all courts of the church and their mission and service.

The United Church of Canada Foundation 2017-2018

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